

EXHIBITOR PROSPECTUS



Virtual

ANNUAL MEETING

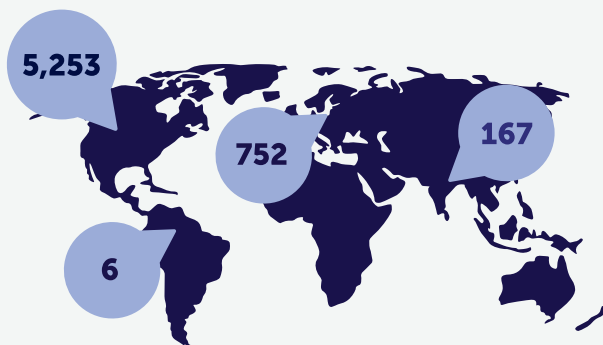
MAY 11-14

2020 MEETING RECAP

HELD VIRTUALLY FROM MAY 12-15, 2020

ATTENDANCE IS GLOBAL & GROWING

6,204 attendees - the **largest** meeting in ASGCT history!



Attendance was up 1,701 registrations from 2019, a 32% increase!

ATTENDEE NATIONALITY

Top 6 Non-US Attendee Countries

- | | |
|-------------------|-----------|
| 1. United Kingdom | 4. France |
| 2. Germany | 5. Canada |
| 3. Italy | 6. Japan |

16.8% attendees from outside the United States
36 countries represented

PROGRAMMING

- | | |
|------------|------------------------------------|
| 145 | Speakers |
| 345 | Abstract oral presentations |
| 747 | Abstract poster presentations |
| 7 | Industry Sponsored Symposia |
| 28 | Tools & Technologies Presentations |

ORGANIZATION TYPE

65% Industry

29% Academic

6% Other

Top industry areas:

- #1 Pharmaceutical & Clinical Stage Therapeutics
- #2 Pre-Clinical Therapeutics

PRIMARY ROLES

61% Scientist/R&D

14% Executive/Organization Leader

12% Student/Trainee

7% Business Development

5% Physician or other provider

3% Regulatory

2% Marketing

10% Other

Please note: many respondents selected multiple identities

SOCIAL MEDIA

950+ Posts using #ASGCT20

37 Media Registrants

Associated Press, STAT News, Barron's, Healio, and Fierce Biotech just to name a few!

A NEW ERA FOR ASGCT

We unveiled ASGCT's new logo and re-branding at ASGCT 2020! Watch the announcement video by clicking the play button.



ASGCT 2021 GOES VIRTUAL

Due to the ongoing COVID-19 pandemic, we have once again decided that it's only possible to fulfill ASGCT's mission by holding the meeting virtually from May 11-14, 2021.

ASGCT's virtual exhibit hall has the features that matter to you most:

- **Collect leads**
- **Capture analytics**
- **Live interactions**
- **Easy setup**
- **EARLY support!**

HOW TO APPLY

- 1 Review booth opportunities listed in this document.
- 2 Complete the Virtual Exhibit Booth application [here!](#)
- 3 You'll receive a virtual booth confirmation email within 2-5 business days from Show Management assigning you a virtual booth.

QUESTIONS?

Please contact Rita Fadness, Exhibit Manager, at rfadness@asgct.org.

TWO LEVELS TO VIRTUALLY EXHIBIT

1

PREMIUM Virtual Booth
Deadline to secure: April 16
\$4,400 USD

2

STANDARD Virtual Booth
Deadline to secure: April 23
\$2,800 USD



VIRTUAL EXHIBIT HALL HOURS

Tuesday, May 11

10:30 am-12:00 pm ET
2:00 pm-3:30 pm ET
5:15 pm-6:45 pm ET

Wednesday, May 12

Thursday, May 13

10:45 am-12:15 pm ET
2:00 pm-3:30 pm ET
5:15 pm-6:45 pm ET

Friday, May 14

10:45 am-12:15 pm ET

Please note, times are subject to change and it's not mandatory that you're present in your booth during these hours.

TERMS AND CONDITIONS

Total balance due within 30 days. Virtual booth cancellations will be accepted in writing until February 12, 2021 to Rita Fadness, Exhibit Manager, at rfadness@asgct.org. A 50% refund will be granted if received by February 12, 2021. No virtual booth refunds will be given for cancellations made on or after February 13, 2021. [Click here to read full terms and conditions.](#)

EARLY SETUP (YAY!)

Confirmed exhibitors will be invited to start building their live virtual event booth on February 1, 2021 and will receive a training packet with videos. The primary and logistics contact will receive this information via email.

PREMIUM VIRTUAL BOOTH - \$4,400

Deadline to secure: April 16

Premium Only Feature

Video Streaming Playback

Format: Provide up to 5 mp4 files and a Title for each



Premium Only Feature

Video Background Image

Format: 1920px by 878px
File Type: jpeg, png
Best Practice: Landscape, simple graphic to complement the video over it. It can also be a background color.

Exhibitor Logo

Format: 250px by 250px minimum
File Type: png, jpg, eps
Best Practice: Provide a transparent logo

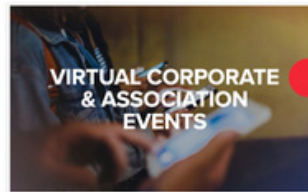
InnoVia Productions

innoVia

Meetings and events are critical to any organization. They convey messages, build brands, foster company culture, motivate customers, reward members, and so much more. Our employees take our vision to heart: be innovative, consistent, customer-centric, agile, ethical, and knowledgeable. We understand how important these events are to the planners we work with every day.

Empathy is a particularly treasured superpower at innoVia. We believe in long-lasting and authentic relationships, rooted in genuinely understanding our clients, their attendees, and their event goals. We aim to make our clients proud of the meetings and events we help develop and strive to continue raising the bar for live production. The client is center stage in our globally "local" approach. We secure our audiovisual equipment and labor from strategically-partnered vendors all over the world, eliminating inventory and personnel overhead costs. We offer global reach via local resources.

We build solutions based on your event's true needs, not on what aging equipment needs to be moved from a warehouse shelf. Sourcing from multiple vendors gets you new and local gear that fits your show best. Our technology is constantly paired between different cities, states, and even countries. The projector you get for your New York event is the same price as the projector you get for your Tokyo event. We're doing our part to make the world a greener place. We don't ship, freight, or move gear from show to show.



RESOURCES

EXHIBITOR CONTACTS



INTERACTIVE TOOL

What industry is innoVia Productions in?

CHOOSE ONE OF THE OPTIONS BELOW:

Food & Beverage

Pharmaceutical

Event

Medical

Q&A POLLS ABOUT

SCHEDULE A MEETING

2020 AUGUST

WEEK 4

MON	TUE	WED	THU	FRI	SAT	SUN
17	18	19	20	21	22	23

Company Contact Info & Social Media Links

Passport Game

Provide a Question and 4 answer choices and correct Answer

Photo Gallery/Slideshow

Format: 800px by 450px
File Type: png, jpg, eps
Landscape and up to 10 images

Booth Staff Contact Info & Social Media Links

Chat/Interactive Tool

Provide information to Virtual Event Producer (surveys, questions, etc.), 1-3 polling questions.

Premium Only Feature

One-on-One Scheduled Video/Audio Appointments

Provide available day and time

Use your booth to have video calls with potential customers and as a place to continue your Q&A time after your Exhibitor Showcase, Tools and Technologies Presentation, or Industry Sponsored Symposium.

STANDARD VIRTUAL BOOTH - \$2,800

Deadline to secure: April 23

Exhibitor Logo

Format: 250px by 250px minimum

File Type: png, jpg, eps

Best Practice: Provide a transparent logo

Company Description

Word Limit: No word limit but keep it to a couple of paragraphs long

Downloadable Files & Links to Company Content

Provide url links and PDF files and what you want to name each file. (Up to 5)

Company Contact Info & Social Media Links

Passport Game

Provide a Question and 4 answer choices and correct Answer

Photo Gallery/Slideshow

Format: 800px by 450px

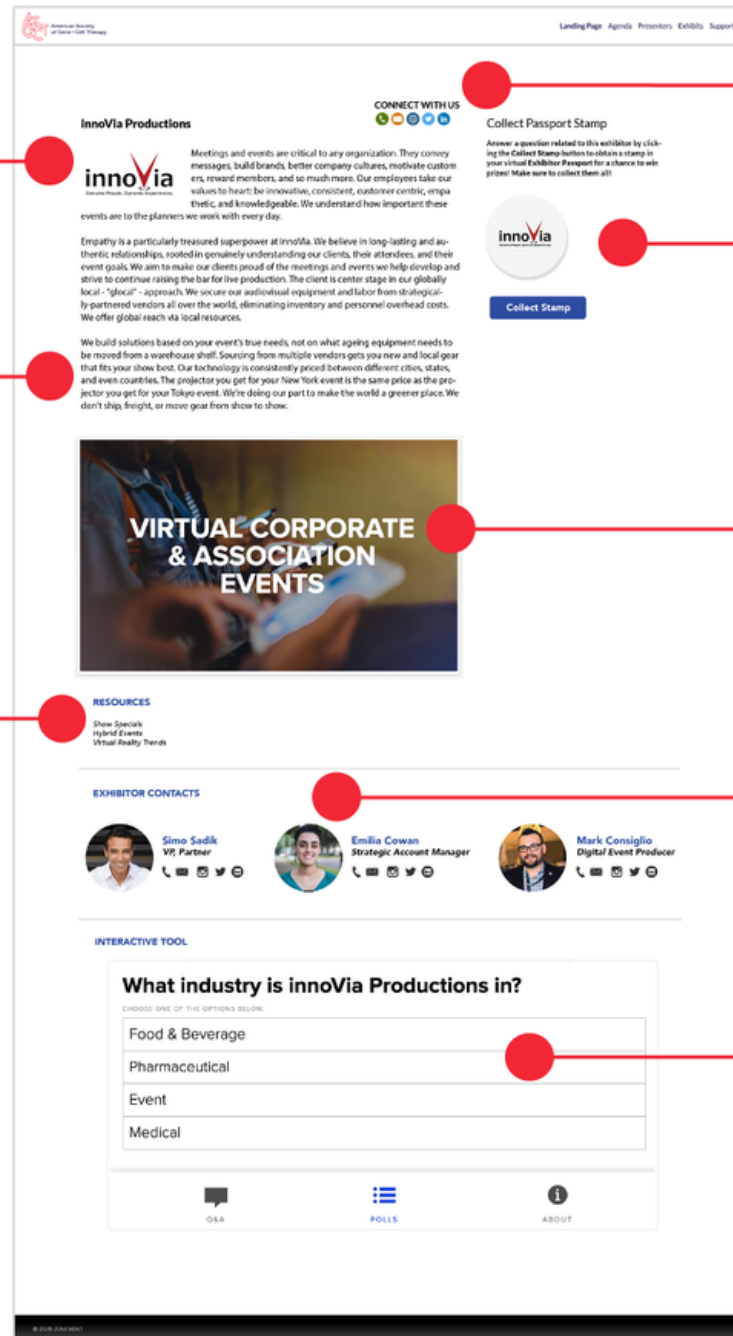
File Type: png, jpg, eps

Landscape and up to 10 images

Booth Staff Contact Info & Social Media Links

Chat/Interactive Tool

Provide information to Virtual Event Producer (surveys, questions, etc.), 1 polling question.



The Standard Virtual Booth functions the same as the Premium Booth, but does not have the video streaming feature at the top or the one-on-one schedule appointment feature on the bottom. This booth is great for companies who want exposure but doesn't necessarily need live engagement.

FEATURES OVERVIEW

	Premium	Standard
Booth Order/Page Placement	Alphabetical order, placed before Standard booths	Alphabetical order, placed after Premium booths
Logo	✓	✓
Company Description	✓	✓
Photo Gallery/Slideshow	✓	✓
Social Media Links	✓	✓
Contact Info (Company & Booth Staff)	✓	✓
Downloadable Files	✓ (Up to 10)	✓ (Up to 5)
Links to Company Content	✓	✓
Lead Retrieval	✓	✓
Easy Booth Setup w/Self-Service Portal	✓	✓
ROI Reporting (Attendee Volume & Activities)	✓	✓
Passport Game (Gamification)	✓	✓
Chat/Interactive Tool	✓	✓
Polling Question	✓ (1-3 Questions)	✓ (1 Question)
Video Streaming Playback	✓	
One-on-One Scheduled Video/Audio Appointments	✓	

HOW IS ASGCT PROMOTING THE EXHIBIT HALL?

Pre-Meeting:

- Encouraging attendees to check out ASGCT's [Pre-Show Exhibitor Listings](#) in email communications. This also allows the public to know you are exhibiting and attendees can plan ahead on who they want to engage with once the virtual hall is open!
- Dedicated social media posts promoting the exhibit hall and related activities.
- Promotion of the Passport Game, which encourages attendees to visit your booth to collect stamps. A fun game recognizing top players!

Live Event:

- Daily emails to attendees exclusively promoting the exhibit hall and industry interaction opportunities.
- Exhibit hall hours included in platform agenda and online PDF.
- Encouraging attendees to participate in the Passport Game.
- Dedicated social media posts on the exhibit hall.

BENEFITS

PREMIUM BOOTH
\$4,400 USD

STANDARD BOOTH
\$2,800 USD

Basic Pre-Show Exhibitor Listing

Automatic participation in ASGCT's [Pre-Show Exhibitor Listing](#). This is separate from your exhibit booth and our meeting platform. It's our way to give exhibitors early exposure that's open for public viewing! [Click here for more](#) information on what's included in the Basic Pre-Show Exhibit Listing and know that there are ways you can enhance your listing, shown in the online application.



Live

Company Listing in ASGCT PDF Program Guide*



ASGCT Promotion of Exhibitors in Lead-In Slides Before Sessions*

Logo

Company Name (Text)

Logo Above Company Listing in ASGCT PDF Program Guide*



Complimentary Full-Meeting Attendee Badges

2

Post-Meeting

Attendees can access the Virtual Exhibit Hall up to 30 Days after the conclusion of the Meeting. Please note, the one-on-one scheduling and chat feature will close down once the meeting ends.



*Due to marketing deadlines, benefits are not guaranteed if booth is confirmed after April 1.

Virtual Lobby Agenda Presenters VOD Exhibit Hall Sponsors Support Attendee Profile

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Exhibit Hall is included in the navigation bar



WHAT ATTENDEE INFORMATION IS INCLUDED WITH LEADS?

- Full Name
- Designation (Dr., PhD)
- Company
- Title
- Email
- City, State
- Country

WHAT'S CAPTURED WITH LEAD RETRIEVAL?

- Attendees that visited booth.
- Videos watched with percentage complete by attendee.
- One-on-One sessions scheduled.
- Live Sessions held and who attended.
- Social media links clicked.
- Files downloaded.
- Links clicked.

HOW DO I DOWNLOAD BOOTH LEADS?

In the back-end of your exhibit booth there will be a place for you to download your lead retrieval data. You can download it as often as you'd like during the meeting. More information is coming in April!

ASGCT OPT-IN LANGUAGE IN REGISTRATION

ASGCT's registration process is GDPR compliant. By completing their registration, attendees are consenting to share their basic contact information (listed above) if they are active in an exhibit booth or participate in certain sponsored activities.

DO I HAVE TO STAFF MY BOOTH ALL DAY?

Nope! Your booth will be accessible 24/7 online and we have set the following as exhibit hours to encourage attendees to visit the hall to guarantee the most amount of live interactions.

Tuesday, May 11

10:30 am-12:00 pm ET
2:00 pm-3:30 pm ET
5:15 pm-6:45 pm ET

Wednesday, May 12

Thursday, May 13
10:45 am-12:15 pm ET
2:00 pm-3:30 pm ET
5:15 pm-6:45 pm ET

Friday, May 14

10:45 am-12:15 pm ET

HOW MANY BOOTH STAFF CAN I HAVE?

You get unlimited access to the front-end and back-end of your specific booth. Please note, this does not get you full access to the meeting platform. Directions to invite your booth staff will be sent in April.

HOW DO I UPLOAD MY BOOTH INFORMATION?

It's super easy! Your company's primary and logistics contacts will receive access to start building your virtual booth. You will get your own self-service portal to add all the information. The portal will allow you to preview the changes immediately on the front-end.

IS THIS A DIFFERENT PLATFORM FROM 2020?

Yes. We collected feedback from our 2020 meeting and worked tirelessly to make sure your exhibiting experience is a success.

WILL WE HAVE TECH ASSISTANCE?

Yes. Our platform provider at exhibitors@innoviapro.com is here to help you before and during the meeting.

HOW CAN I DRIVE TRAFFIC TO MY BOOTH?

- Become a sponsor or advertiser to maximize your ROI, which includes:
 - Hyperlinked email banner ads
 - High impact logo exposure
 - and more!
- Participate in networking events and chat lounges to encourage people to visit your booth

Checkout our Supporter Marketing Resource Kit [here](#). Be active on social media and use our hashtag #ASGCT21



Maximize Your Exposure

EXHIBITOR ONLY SPEAKING OPPORTUNITIES

CONNECT BEYOND YOUR VIRTUAL BOOTH



EXHIBITOR SHOWCASE - \$12,000 *New for 2021!*

Host a 45 minute live or pre-recorded presentation to promote your company. Presentation is included in on-demand viewing 30 days after the meeting. Must be an exhibitor to participate and limited to one per company.

- **Pre-Event:**

- Personal back-end speaker portal to upload an unlimited number of materials. Formal rehearsals with presenters and A/V tech.

- **Live Event:**

- Logo, title, and description included in agenda and on session page.
- Dedicated A/V tech during your live session.
- Access to your back-end presentation room for speakers and for limited staff.

- **Post-Event:**

- Analytics and lead retrieval (who watched).

Dates:

Tues. May 11 - SOLD OUT

Wed. May 12 - SOLD OUT

Thurs. May 13 - SOLD OUT

Fri. May 14 - SOLD OUT

TOOLS AND TECHNOLOGY FORUM - \$2,000 - **SOLD OUT**

Continuous 15 minute pre-recorded presentations to promote your tools & technology. Must be an exhibitor to participate and limited to one per company.

Once confirmed, your company will pick its time slot with Show Management.
[Click here](#) to review the schedule.

Details:

- Logo, title, and description included in agenda and on session page.
- Included in on-demand viewing 30 days after the meeting.
- Full-meeting attendee registration is not included, but your speaker can get front-end access to the Forum room to answer any chats.
- No analytics or lead retrieval provided.

